

Retail Equity Research

Suzlon Energy Ltd.



BUY

Sector: Capital Goods

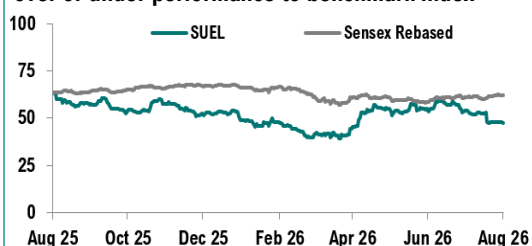
11th August, 2026

Key Changes	Target	Rating	Earnings	Target	Rs.56
Stock Type	Bloomberg Code	Sensex	NSE Code	BSE Code	Time Frame
Mid Cap	SUEL:IN	78,542	SUZLON	532667	12 Months
				CMP	Rs.48
				Return	+16%

Data as of: 10-08-2026 16:00hrs

Company Data			
Market cap. (Rs.cr)	65,544		
52 Week High — Low (Rs.)	65-38		
Enterprise Value (Rs. cr)	62,672		
Outstanding Shares (cr)	1374		
Free Float (%)	88.3		
Dividend Yield (%)	0.0		
6m average volume (cr)	9.4		
Beta	1.3		
Face value (Rs)	2.0		
Shareholding (%)	Q3FY26	Q4FY26	Q1FY27
Promoters	11.7	11.7	11.7
FII's	23.7	23.9	24.2
MFs/Institutions	9.2	9.2	11.1
Public	55.3	55.2	53.0
Total	100.0	100.0	100.0
Promoter Pledge	Nil	Nil	Nil
Price Performance	3 Month	6 Month	1 Year
Absolute Return	-7.8%	0.3%	-24.8%
Absolute Sensex	5.3%	-6.8%	-1.6%
Relative Return	-13.1%	7.0%	-23.2%

*over or under performance to benchmark index



Consolidated (Rs.cr)	FY26A	FY27E	FY28E
Sales	16,732	21,556	25,879
Growth (%)	53.6	28.8	20.1
EBITDA	3,022	3,662	4,434
EBITDA Margin (%)	18.1	17.0	17.1
PAT Adjusted	1,764	2,279	2,751
Growth (%)	62.6	29.2	20.7
Adjusted EPS	1.3	1.7	2.0
Growth (%)	61.6	28.9	20.7
P/E	37.1	28.8	23.8
P/B	6.9	5.6	4.5
EV/EBITDA	21.4	17.3	13.9
ROE (%)	18.6	19.4	19.0
D/E	0.0	0.0	0.0

Author: Arun Kailasan, Research Analyst

Strong Growth, Rising Capital Intensity...

Suzlon Energy is a vertically integrated wind turbine manufacturer and O&M service provider with over 21 GW of installed capacity across the globe.

- Suzlon delivered a strong start to FY27, reporting its highest-ever Q1 deliveries of 506MW, up 14% YoY. Commissioning activity surged 2.3x YoY to 269MW, while realizations improved 12% to ₹6.3 cr/MW, supported by a richer EPC-led project mix.
- Revenue grew 22.3% YoY to ₹3,829cr, led by a 27.2% rise in Renewable Energy Solutions revenue to ₹3,147cr, while RE AMS revenue increased 8.1% YoY to ₹632cr.
- Gross margin contracted 410bps YoY as higher EPC mix and lower inventory draw-down accelerated cost recognition, limiting gross profit growth to 9%.
- Margin fell 358bps YoY to 15.5%, with flat EBITDA of ₹595cr., as Suzlon 2.0 investments and deferred deliveries diluted operating leverage.
- PBT declined 15% YoY to ₹389cr. on higher depreciation and finance costs while a lower tax charge cushioned PAT to ₹305cr.

Outlook & Valuation

The company's evolution under Suzlon 2.0 expands its addressable market and diversifies beyond standalone turbine sales. While a higher EPC mix and increasing DevCo investments are likely to raise capital intensity, with ROCE moderating from ~37% in FY26 to ~23% by FY28E, we believe these investments can strengthen long-term growth visibility. Our estimates remain conservative relative to Street expectations and already factor in near-term margin pressures and execution risks. Given its net-cash balance sheet, ~19% ROE and ~25% earnings CAGR, **we value the stock at 28x FY28E Adj. EPS of ₹2.0, implying a target price of ₹56, and upgrade to a BUY rating.** Key downside risks include slower S175 adoption, weaker DevCo economics and higher working capital intensity, while faster margin normalisation, stronger execution and accelerated scaling of Suzlon 2.0 initiatives present upside risks.

Quarterly Financials Consol.

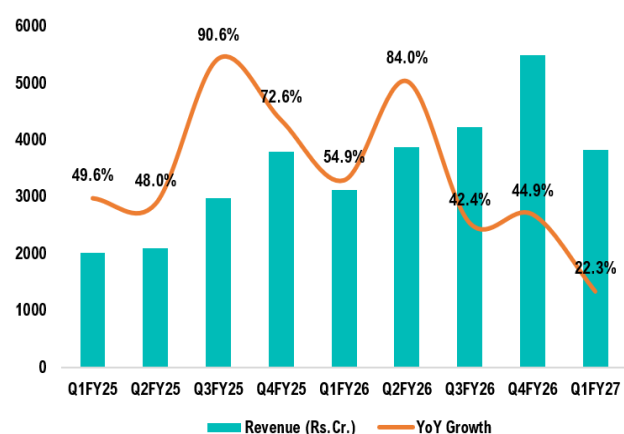
Rs.cr	Q1FY27	Q1FY26	YoY (%)	Q4FY26	QoQ (%)
Sales	3,829	3,132	22.3	5,493	-30.3
EBITDA	595	599	-0.6	964	-38.3
Margin (%)	15.5	19.1	-358bps	17.5	-200bps
EBIT	490	529	-7.4	871	-43.8
PBT	389	459	-15.2	833	-53.3
Rep. PAT	305	324	-5.9	1,114	-72.6
Adj PAT	291	344	-15.2	571	-49.0
Adj. EPS	0.2	0.3	-15.5	0.4	-49.1



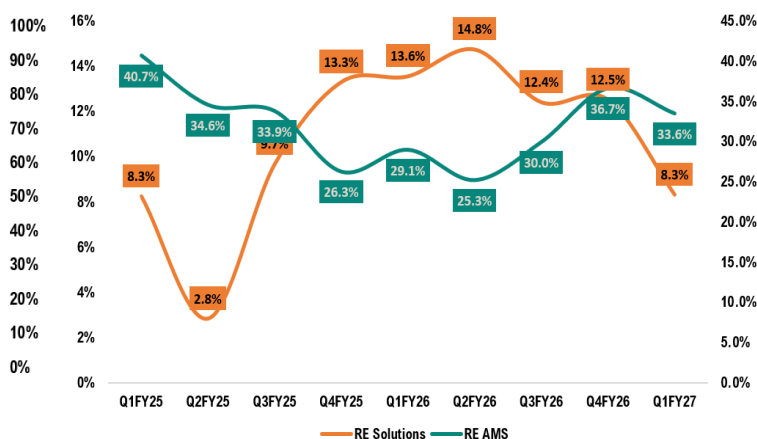
Key Highlights

- The DevCo platform has gained meaningful traction, contributing over 600MW of orders within four months and accounting for nearly 60% of recent order inflows, potentially improving site readiness, execution visibility and project conversion rates.
- Suzlon secured its first S175 order during the quarter, and management expects the platform to drive future growth through higher MW output per factory, making domestic adoption a key determinant of FY31 targets.
- The company continues to expand into project development, solar, battery storage and hybrid solutions under Suzlon 2.0, positioning itself as an integrated renewable-energy solutions provider rather than solely a turbine OEM.
- Management highlighted opportunities across Europe, Australia, Latin America and Southeast Asia, although commercial scale-up is likely to require 18-24 months, leaving domestic execution as the primary near-term growth driver.
- Management estimates India's repowering potential at roughly 25GW and expects pilot projects and initial order conversion over the coming quarters, creating a potential medium-term demand opportunity for newer turbine platforms.

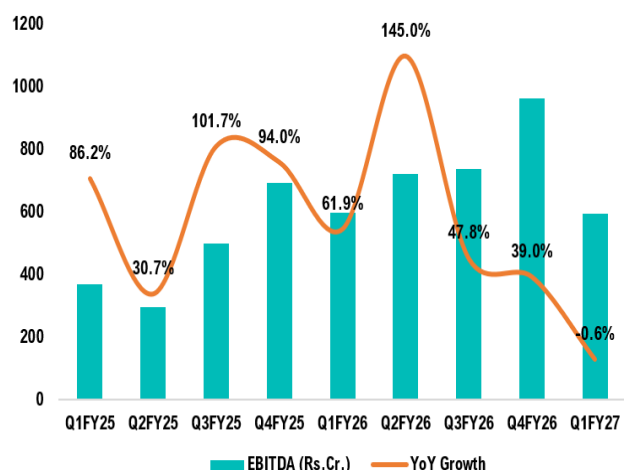
Revenue



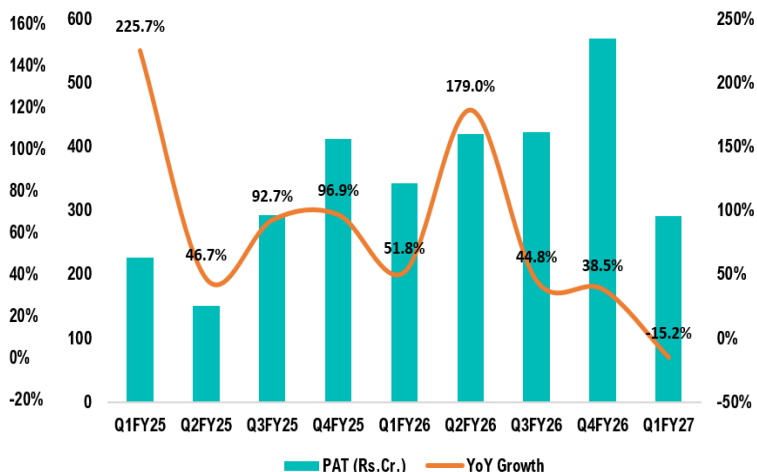
Segmental Margins



EBITDA



Adj. PAT



Change in Estimates

Year / Rs cr	Old estimates		New estimates		Change (%)	
	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Revenue	21,705	25,529	21,556	25,879	-0.7	1.4
EBITDA	3,973	4,688	3,662	4,434	-7.8	-5.4
Margins (%)	18.3	18.4	17.0	17.1	-132bps	-123bps
Adj. PAT	2,492	3,003	2,279	2,751	-8.6	-8.4
EPS	2.0	2.2	1.7	2.0	-17.1	-9.0



Consolidated Financials

Profit & Loss

Y.E March (Rs cr)	FY24A	FY25A	FY26A	FY27E	FY28E
Sales	6,529	10,890	16,732	21,556	25,879
% change	9.4	66.8	53.6	28.8	20.1
EBITDA	1,029	1,857	3,022	3,662	4,434
% change	23.7	80.5	62.7	21.2	21.1
Depreciation	190	259	318	396	434
EBIT	839	1,598	2,704	3,266	4,000
Interest	164	255	462	589	692
Other Income	38	103	110	103	174
PBT	659	1,447	2,422	2,779	3,482
% change	-77.2	119.4	67.4	14.7	25.3
Tax	-1	-625	-742	500	731
Tax Rate (%)	-0.1	-43.2	-30.6	18.0	21.0
Reported PAT	660	2,072	3,163	2,279	2,751
Adj. *	0	0	0	0	0
Adj. PAT	535	1,085	1,764	2,279	2,751
% change	494.1	102.8	62.6	29.2	20.7
No. of shares (cr)	1,315	1,364	1,371	1,374	1,374
Reported EPS (Rs)	0.5	1.5	2.3	1.7	2.0
Adj. EPS	0.4	0.8	1.3	1.7	2.0
% change	386.9	95.6	61.6	28.9	20.7

Cash Flow

Y.E March (Rs cr)	FY24A	FY25A	FY26A	FY27E	FY28E
Net inc. + Depn.	945	1,703	2,913	2,868	3,443
Non-cash adj.	195	279	344	396	434
Changes in W.C	-1,061	-890	-2,054	-1,185	-1,056
C.F – Operation	80	1,092	1,202	2,079	2,821
Capital exp.	-227	-371	-577	-582	-595
Change in inv.	76	41	343	62	-69
Other invest.CF	0	20	-411	0	0
C.F – Investment	-152	-752	-914	-520	-664
Issue of equity	2,065	0	0	0	0
Issue/repay debt	-1,827	10	-57	-39	-21
Dividends paid	0	0	0	0	0
Other finance.CF	-107	-70	-137	-589	-692
C.F – Finance	132	343	-155	-629	-713
Chg. in cash	60	683	133	931	1,444
Closing cash	427	1,113	1,246	2,176	3,620

Balance Sheet

Y.E March (Rs cr)	FY24A	FY25A	FY26A	FY27E	FY28E
Cash	427	1,113	1,246	2,176	3,620
Accounts Receivable	1,830	3,866	6,487	8,859	10,990
Inventories	2,292	3,234	4,512	5,507	6,157
Other Cur. Assets	731	996	1,257	1,451	1,742
Investments	8	42	217	495	853
Gross Fixed Assets	2,763	3,343	4,177	4,759	5,354
Net Fixed Assets	837	848	1,384	1,600	1,744
CWIP	16	89	176	54	64
Intangible Assets	53	948	925	893	913
Def. Tax (Net)	4	645	1,394	2,034	2,442
Other Assets	981	1,179	1,271	1,579	1,895
Total Assets	7,179	12,960	18,869	24,648	30,420
Current Liabilities	2,397	5,197	7,324	10,064	12,581
Provisions	717	719	916	1,462	1,755
Debt Funds	110	283	264	225	204
Other Liabilities	35	655	901	1,155	1,387
Equity Capital	2,722	2,732	2,745	2,745	2,745
Reserves & Surplus	1,199	3,374	6,719	8,997	11,748
Non-Controlling Interest	0	0	0	0	0
Shareholder's Fund	3,920	6,106	9,464	11,742	14,493
Total Liabilities	7,179	12,960	18,869	24,648	30,420
BVPS (Rs.)	3	4	7	9	11

Ratios

Y.E March	FY24A	FY25A	FY26A	FY27E	FY28E
Profitab. & Return					
EBITDA margin (%)	15.8	17.1	18.1	17.0	17.1
EBIT margin (%)	12.9	14.7	16.2	15.1	15.5
Net profit mgn.(%)	8.2	10.0	10.5	10.6	10.6
ROE (%)	13.6	17.8	18.6	19.4	19.0
ROCE (%)	21.8	36.4	36.6	24.0	23.4
W.C & Liquidity					
Receivables (days)	102	95	111	128	140
Inventory (days)	210	146	131	127	123
Payables (days)	165	125	135	155	170
Current ratio (x)	1.8	1.6	1.6	1.7	1.7
Quick ratio (x)	1.0	1.0	1.1	1.2	1.2
Turnover & Leverage					
Gross asset T.O (x)	2.4	3.6	4.5	4.8	5.1
Total asset T.O (x)	0.9	0.8	0.9	0.9	0.9
Int. coverage ratio (x)	5.1	6.3	5.9	5.5	5.8
Net debt/equity (x)	0.0	0.0	0.0	0.0	0.0
Valuation					
EV/Sales (x)	10.0	5.9	3.9	2.9	2.4
EV/EBITDA (x)	63.3	34.8	21.4	17.3	13.9
P/E (x)	117.2	59.9	37.1	28.8	23.8
P/BV (x)	16.0	10.7	6.9	5.6	4.5



Recommendation Summary (last 3 years)



Dates	Rating	Target
25.Jul.24	BUY	73
18.Nov.24	BUY	68
24.Mar.25	BUY	71
09.Jun.25	Accumulate	77
21.Aug.25	BUY	75
06.Mar.26	BUY	55
29.May.26	Accumulate	66
11.Aug.26	BUY	56

Investment Rating Criteria

Ratings	Large caps	Midcaps	Small Caps
Buy	Upside is above 10%	Upside is above 15%	Upside is above 20%
Accumulate	-	Upside is between 10%-15%	Upside is between 10%-20%
Hold	Upside is between 0% - 10%	Upside is between 0%-10%	Upside is between 0%-10%
Reduce/sell	Downside is more than 0%	Downside is more than 0%	Downside is more than 0%

Not rated/Neutral

Definition:

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note; **Accumulate:** Partial buying or to accumulate as CMP dips in the future; **Hold:** Hold the stock with the expected target mentioned in the note.; **Reduce:** Reduce your exposure to the stock due to limited upside.; **Sell:** Exit from the stock; **Not rated/Neutral:** The analyst has no investment opinion on the stock.

Symbols definition:

▲ Upgrade

● No Change

▼ Downgrade

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

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